

New Members

- ◆ **C. Conti Landscape and Nursery, Inc.**
8287 Billings Road
Kirtland, OH 44094
Anthony Conti
(440)256-3112
~ Full-service landscape, hardscapes, and plant nursery.
- ◆ **Reese Disability Services, LLC**
10133 Fairmount Road
Newbury, OH 44065
Meg Reese
(440)667-8132
~ We provide residential and day support to special needs adults.
- ◆ **St. Anselm Church**
12969 Chillicothe Road
Chesterland, OH 44026
Rev. Thomas M. Sweany
(440)729-9575
~ Church



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Chesterland Chamber of Commerce
Communicator

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Chesterland Chamber of Commerce
8228 Mayfield Rd., Suite 4B
Chesterland, OH 44026

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A Night at the Races is Coming

You are invited to attend A Night at the Races on **February 28, 2009 at 6:00 p.m.** at **The Chesterland Tavern**, 8190 Mayfield Road, Chesterland. Our guest host for the evening is **Mark Nolan, WKYC news anchor**. The proceeds from this event will benefit The Littlest Heroes as well as the mission and programs of the Chesterland Chamber of Commerce. Please join us in helping the kids of Northeast Ohio and their families who are struggling with the emotional and financial burden of cancer. The Chesterland Tavern will be open that evening only to ticket holders. Admission for this event is **\$20.00** per person and includes appetizers and two (2) beverage tickets. If you are unable to attend the event, we hope you will chose to support this cause through sponsorship.

There are many levels available from which to select, including advertising in the event program. Complete the enclosed sponsorship form and return it along with your check to: Chesterland Chamber of Commerce, 8228 Mayfield Road, Suite 4B, Chesterland, OH 44026. If you have any questions, contact Kelly Monaco at (440)729-7297. This promises to be an entertaining evening. We know you will not want to miss out on the fun.



Business Person of the Year

The 18th Annual "Business Person of the Year" Award will be presented by the Chesterland Chamber of Commerce to a local business person who has actively brought recognition to his or her company. The Chamber will consider involvement in civic, youth and community concerns along with a commitment to the future of our community as essential criteria for this prestigious award.

Past winners include: William L. Marx, James F. Patterson, Ruth R. Aster, Thomas M. Basista, Carol M. Margolis-Fairbairn, Jay B. Fairfield, Pamela Gable, Ferdi Aster, Cheryl A. Grassi, Robert F. Bremec, Linda Kristo, Mark J. Mekota, Michelle Elliott, Glenn Battles, Tony Ambrose, Lydia Scicolone, Tim Covert and Blazine Monaco. This year's winner will be chosen by a vote of the entire membership in a mailing to be sent in January. The winner will be honored at a special dinner meeting to be held in March 2009. Nominations must include the complete name, address and telephone number of the nominee and his/her company, together with a brief (100 words or less) composition on why you are submitting this nomination. All submissions must include your name, address and telephone number as we cannot accept anonymous nominations. Entries must be received by **2:00 p.m.** on Friday, **January 9, 2009**. You may download a nomination form at www.chesterlandchamber.com or contact Rose at the Chamber Office at (440)729-7297 if you would like to have a form faxed to you.

Upcoming Events

- **December 31, 2008** - due date for 2009 Membership Renewals
- **December 31, 2008** - last date for 10% discount for BAH (see story on page 2)
- **January 8, 2009** - Board of Trustee Monthly Meeting, **5:45 p.m.** at the Chamber Office
- **January 9, 2009** - Deadline for submitting Business Person of the Year Nominations (see cover story)
- **February 28, 2009** - Night at the Races (see cover story)
- **May 13, 2009** - 2009 - All County Business After Hours hosted by the Chesterland Chamber of Commerce
- **September 9, 2009** - 2009 Chesterland Chamber of Commerce Golf Classic

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CHAMBER OFFICERS

President.....Richard Healey
Vice President.....Bernie Bagaria
Treasurer.....Anthony Cannata Jr
Secretary.....Bridget Toomey

CHAMBER TRUSTEES

Bernie Bagaria, Anthony Cannata, Monica Goins, Cheryl A. Grassi, Bernice Guarnera, Richard Healey, Scott Larrick, Frank Makoski, Reena Kanner, Jim Prout, Bob Studniarz, Bridget Toomey, Keith Werbeach, Lance Yandell

OFFICE STAFF

Kelly Monaco
Sales/Marketing Manager
kelly@chesterlandchamber.com

Rose B. Pasternak
Office Manager
rose@chesterlandchamber.com

OFFICE HOURS

Monday-Friday
9:00 AM to 2:00 PM

Trustee Openings

The Chesterland Chamber of Commerce would like to invite all interested members who want to be included on the January ballot for the 2009 election to contact the Chamber Office at (440)729-7297. The position of Trustee is open to all current Chamber members and has a term of three years (to commence in March of 2009). Want to become more active in the business of the Chamber? Nominate yourself today.

Grant Funds Available



KSU Geauga has \$40,000 in grant funds to give away to Manufacturing and Healthcare companies who want to improve their processes and people. They can fund as much as 50% of a project for small to medium-sized enterprises. They must obligate these funds by February 28, 2009. For more information, contact Richard S. Asbury, Director of WorkForce Development, Kent State Geauga Campus, (440)834-3740 or (440)834-3745.



WEBSITE DESIGN

The cost of having a website is now less than having an weekly ad in the newspaper and will reach more potential customers.

IMPROVE YOUR WEBSITE TRAFFIC!

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Free Breakfast Thank You

Many thanks to Trustee **Bob Studniarz** of LPL Financial Services and Costco Wholesale Club for the wonderful free breakfast meeting held at St. Anselm Parish Center in November. Although the weather was cold outside, there was plenty of warmth among those who came out to attend and enjoy Bob's generosity.

2009 Business After Hours

The deadline is approaching. Have you taken advantage of the early registration discount? Hurry! The offer of a 10% discount off the price of exhibitor tables, speed networking or business card ads is valid if paid by **December 31, 2008**. Use the enclosed flier to register and save yourself 10%. The Chesterland Chamber of Commerce is hosting the 2009 All County Business After Hours on **May 13, 2009** together with the Burton, Chagrin Valley, Chardon Area and Middlefield Chambers of Commerce. Act now and save!



We Count on You

Watch your mail in January. All current members will receive their official ballot to vote for Trustees to serve on the Board of Trustees for the three-year term of 2009 through 2011. In addition, you will be sent proposed changes to the Chamber's By-laws (Code of Regulations). Please review these changes carefully and cast your vote accordingly.

The "Buzz"



on Member

Benefits...



WORKERS COMPENSATION THIRD PARTY ADMINISTRATION

Why haven't you submitted a Temporary Authorization to Review Information (Form AC3) to **Benefits 1 Group** yet? They are ready to provide great value to employee groups eligible for a group rating. Submit a Temporary Authorization to Review Information (Form AC3) online by going to www.benefits1group.com:8082/noacc.aspx. Enter your Policy Number in the appropriate spot, wait a few seconds and your information will pop up. Complete the required fields (telephone number, fax number, e-mail address, name and title and select the Chesterland Chamber from the current NOACC Chamber drop down box) and then submit the form. It's that simple. You will receive an e-mail acknowledgement within minutes.



DISCOUNTS ON OFFICE SUPPLIES



You need to purchase office supplies so why not take advantage of the newest membership discount from NOACC? Sign up now to receive great member pricing on those office supplies. Go to: www.dforceweb.com/1045/DealerStation/catalog/NewAccount.asp. Use the **Association Code: 3450**. The pricing you see at the site is the list pricing. Once you establish your account you will see the actual reduced NOACC pricing. This pricing will be much better than website pricing. Remember they offer free next-day delivery. Sign up today and start saving.

Why Renew Your Membership Now?

'Tis the month of the holidays and all through the town, merchants are hurting, some may sport a frown. Their shelves are well-stocked, dollars dance in their head, Black Friday just brought their books out of the red. Their sale signs are hung in the windows with care with hope that the shoppers all soon would spend there. They've tightened their belts and adjusted their sash, "Expenses are rising...we're still short on cash." They ask, "What can the Chesterland Chamber now do?" Listen close as we share information with you. We've much to promote 'cause we all work together as partners with NOACC to get through stormy weather. Through this great group, so devoted and true, the saving and discounts keep on coming to you. Just by paying your dues, the benefits came. Look at what you can get, oh the savings we'll name... On worker's comp, on health insurance, on office supplies (brand new!) Process credit cards and payroll. Ship overnight, too! Website marketing and e-mail at savings first rate. The managed care for the injured is also so great. Your employee's well being, on this they're not joking. There's programs for weight loss or to finally stop smoking. You're at the top of our list. We want you to succeed. So we ask this last bit of advice you please heed. Fill out your renewal, quickly send that check in. Renew now and let the 2009 savings begin. (with apologies to Clement Clarke Moore)

BRIGHT STAR AWARDS

At the Semi-Annual Meeting of NOACC held on October 30th,

Mark Nolan of WKYC TV3 presented awards to the first class of Chamber Bright Stars in Northern Ohio. The Chesterland Chamber of Commerce is proud to announce that its Trustee and member, **Frank Makoski**, was a recipient of the award on behalf of our Chamber. Frank, who owns Makoski Construction and Remodeling, was recognized



Vicky Hawke, Frank Makoski, Mark Nolan

for his work as Chairperson of the successful 2008 Chamber of Commerce Golf Classic. His nomination stated that "This tireless efforts and attention to detail promoted the event and insured it would succeed. He stepped up, rallied the troops and worked toward a goal which was exceeded. He furthered the mission of our Chamber and left a good feeling among those in attendance. The positive public relations work he accomplished is alone worthy of the nomination. His dedication, drive and devotion, the same qualities that have made him an accomplished, award-winning business owner, reflect why he is truly a bright star in our Chamber." Congratulations, Frank!



*Our Holiday Wishes
The Trustees and Staff of the
Chesterland Chamber of Commerce
extend our best wishes to you and your family
for a joyous holiday season and
a new year of peace and prosperity.*